## Hang Your Hat In History OZONA CHAMBER OF COMMERCE & VISITOR CENTER PARK

P.O. Box 1135, 505 15th Street, Ozona, TX 76943 325/392-3737, 325/392-3485 Fax, www.Ozona.com



## CHAMBER DIALOGUE

Volume 13 Number 10 October 2016

## The Chamber of Commerce recognizes the Pizza Mia on the Square as our Business of the Month

The Ozona Chamber of Commerce would like to recognize Pizza Mia on the Square as our Business of the Month.

"We opened our business in January of this year. I have enjoyed serving the school kids and the community. One thing I never expected was the amount of people that would stop in from out of town. I have made pizzas for people from Switzerland, Germany, Italy, Belgium and from all over the United States. They are so much fun to visit with! When I opened the business, I wasn't sure how things would turn out, but you have to believe in yourself," said Sandra Marmolejo, Owner.

"I would like to thank the community for their support. We have been listening to our customers and have now added to our menu. We have bought a couple of new fryers and now offer chicken strip baskets, lemon pepper wings, hot wings and mango habanero Left to right: Celeste Rodriguez, Lupe Longoria, wings."





Sandra Marmolejo & Eusevio Longoria.

Pizza Mia on the Square offers 10" pizzas, 10" Neapolitan pizzas and 16" pizzas and personal salads. Toppings include cheese, pepperoni, Canadian bacon, hamburger, sausage, spinach, mushroom, Hawaiian, veggie, com'e carne meat and supreme. You can purchase pizza by the slice from 11:00 a.m. to 2:00 p.m. daily. "We have a student special as well. One slice of pizza and a free drink," said Sandra.

Pizza Mia on the Square is located at 512 9th Street, or at the north end of the square. They are open Monday through Saturday, 11:00 a.m. to 2:00 p.m. and 4:00 p.m. to 9:00 p.m. Closed Sundays.

The Ozona Chamber of Commerce would like to recognize Pizza Mia on the Square for their commitment to providing the best quality service to local residents as well as travelers.

For more information, you can reach Pizza Mia on the Square at 325/226-1314 or at pizzamia111@gmail.com.

#### **Happy Anniversary**

The Ozona Chamber of Commerce would like to wish the following members a
Happy Anniversary and thank them for their partnership, continued support and investment in their
community. In addition we thank them for their support of our organization and its programs and services.
We would like to recognize and express our *SINCERE* appreciation to the following members who joined
during the month of October:

#### **OCTOBER**

Fred Chandler Ranching-1996
Mesa Land Services-1999
Millspaugh Ranch Company-2011
Encino RV Park-2012
L & S Partners-2012
Southridge RV Park-2012
Total Office Solutions of West Texas-2013
Rusty Gold on the Square-2013
Kerbow Funeral Home-2013
Bunger Real Estate Company, LLC-2014



#### Welcome new members

#### Allen Ranch

P.O. Box 1067 Ozona, TX 76943 Tony Allen/Owner 325/650-2772 wsttxcowboy@gmail.com Hunting Lease



#### **Duan Williams Construction**

P.O. Box 1518
Ozona, TX 76943
Duan Williams/Owner
325/226-3910
duan\_williams@yahoo.com
Dirt work. Building caliche pads and roads, and entrances off the highway, cover reserve pits, brush control, dump and water trucks, dozer truck loader and blade.

# **Evening on the Town just around the corner**

The Ozona Chamber of Commerce is now planning our next event, the annual *Evening on the Town*. It will be held *Thursday, December 8th, from 6:00-8:30* p.m.. All members have by now received in the mail information on how to be involved in the program. Check your mail! As a business owner, you can remain open later and invite the public to come by. Or you can simply donate a prize to encourage residents to shop local for a night!

Please mark your calendars and plan to come out, enjoy the festivities and support your local businesses!



## Who walked into the Chamber of Commerce & Visitor Center in September

#### **Visitor Center**

- -Walk-in traffic into the Visitor Center for the month of September-434 people
- -Where are they from? Texas visitors-274, Out of State-85, Local-88, Foreign-6
- -Year to date traffic into the Visitor Center is 4,598, a 21.33% increase over the same period last year, or an average of 510 visitors into the center per month.
- -Top states visiting Ozona in September-AZ, CA, NM, CO, FL
- -Top cities visiting Ozona in September-Midland, San Antonio, Houston, San Angelo, Alpine, El Paso
- -Year to date Chamber related inquiries 20%, Tourism related 80%
- -Week days in order of the busiest in September-Friday, Thursday, Tuesday, Monday, Wednesday, Saturday
- -Top Requested Items in September-General Tourism, Interpretive Trail, Maps/Directions, Hotel Coupon Books



#### Advertising

-Year-to-date the Chamber has filled, in response to our advertising, 12,147 requests for information on Ozona. An additional 2,185 brochures have been handed out to walk-in visitors and mailed to state wide Travel Centers.

### What services are sought at www.Ozona.com

For the month of September, at www.Ozona.com, there were 2,512 business directory searches, and 2,368 actual *member page hits*! These are people searching for YOUR services. Following are the top members that received 20 or more page hits:

Venegas Construction, LLC-120 Village Drug-105

Wool Growers Central Storage-67 OTTER-59

Family Health Center-58 Crockett County Water Dept.-55

Will M. Black Real Estate-46 KYXX Ozona 94.3 FM Real Country-45

Pon Seahorn Real Estate-42 Ozona Cable & Broadband-39

Encino RV Park-36 Pikes Peak Energy Services, LLC-36

Pizza Mia on the Square-36 The General Store-36

Bunger Real Estate Company, LLC-35

Barnhart Shaw's General Repair-34

L & B Automotive-35

The Ozona Stockman-34

Ozona Flour Mill & Goods-31 Triple C Hardware Lumber & Rental, Inc.-31

Lopez Construction and Remodeling-28 Discovery Natural Resources, LLC-24
Ozona Remodeling & New Construction-24 Sunoco Energy Services, LLC-24

Buchholz Ranches-22 Ozona Country Club-22 Crockett County Abstract Company-21 J. Cleo Thompson-20

As demonstrated above, the Chamber of Commerce & Visitor Center is the front door to our community.

So are you taking advantage of your member services?

## What is Ozona.com doing for our members and the community?

For **September 2016**, Ozona.com had 6,123 sessions:

5,206 new

917 returning.

Of these 6,123 sessions, there were 12,251 page views – of these 9,451 were unique (1st time views)

| Top 5 States: |       | Top 5 Texas Cities: |       |  |
|---------------|-------|---------------------|-------|--|
| Texas         | 5,186 | Houston             | 1,828 |  |
| California    | 124   | Dallas              | 859   |  |
| Louisiana     | 71    | Austin              | 351   |  |
| Virginia      | 62    | San Antonio         | 349   |  |
| Florida       | 35    | Llano               | 188   |  |
| Illinois      | 35    |                     |       |  |

#### **Top 20 Content Searches**

| 1.  | Homepage                   | 2,220 | 11. | Area Attractions             | 164 |
|-----|----------------------------|-------|-----|------------------------------|-----|
| 2.  | Itineraries—Main Page      | 1,755 | 12. | Events Calendar              | 163 |
| 3.  | Hunting Lease              | 1,242 | 13. | Less Than 2 Hour Itineraries | 144 |
| 4.  | Pandale Crossing Itinerary | 903   | 14. | History                      | 132 |
| 5.  | Lodging                    | 847   | 15. | All Day Itineraries          | 117 |
| 6.  | Restaurants/Dining         | 531   | 16. | Jobs                         | 116 |
| 7.  | Photo Gallery Pages        | 383   | 17. | Membership Directory         | 106 |
| 8.  | Games                      | 348   | 18. | Interesting Facts            | 100 |
| 9.  | Location                   | 309   | 19. | Half Day Itineraries         | 68  |
| 10. | Local Attractions          | 206   | 20. | Tourist Information          | 68  |

#### **Chamber Master (Membership Directory Data Base)**

| Business Directory Searches | 2,512 | Hot Deal Hits    | 483   |
|-----------------------------|-------|------------------|-------|
| Hot Deal Searches           | 125   | Member Page Hits | 2,368 |
| Job Searches                | 244   | Job Posting Hits | 9     |

#### **Top Searched Chamber Master Service Categories:**

| Restaurants/Fast Food | 65 | RV Parks                | 22 |
|-----------------------|----|-------------------------|----|
| Roadside Assistance   | 63 | <b>Hunting Supplies</b> | 21 |
| Oil & Gas Services    | 30 | Water Hauling           | 21 |
| Hunting               | 23 | Lodging & RV            | 20 |
| Real Estate           | 23 | Garden Supplies         | 19 |

#### **Social Media Pages / Internet**

| Facebook |                                | Goo   | ogle                              | Twitter                                 |                 |
|----------|--------------------------------|-------|-----------------------------------|---|-----------------|
| 5,341    | Fans                           | 678   | Search (approximately calculated) | _ ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Total Followers |
| 602      | New Likes                      | 2,112 | Total Google Business Page Views  | 3,263                                   | Impressions     |
| 340,577  | Total Paid Reach               | 1,670 | Listings on Map                   |   | •               |
| 47,435   | Total Organic Reach            | 442   | Listings on Search                | Pinterest                               |                 |
| 17,456   | People Engaged                 | 3,497 | Photo Views                       | 17                                      | Total Followers |
| 301      | Daily Logged-in Page Views     | 30    | Clicks to Website                 | 4                                       | Repins          |
|          | ,                              | 918   | Clicks for Driving Directions     | 1,816                                   | Impressions     |
| 75       | Ozona Campaign-Results         | 7     | Clicks for Phone Calls            | 1,119                                   | Users Reached   |
| 50,643   | Ozona Campaign-Impressions     |       | Instagram                         | 3                                       | Clicks on Pins  |
| 6,540    | Ozona Campaign-Individuals Rea | ached | 77 Total Followers                | _                                       |                 |

#### Texas Outside

5,752 Visitors to site

6 Clicks Through to Ozona.com